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KAWASAKI confirms long-term partnership with SAUER BIBUS GmbH

Technology company SAUER BIBUS, based in Neu-Ulm, has developed over the past 25 years into a leading manufacturer of innovative hydraulics solutions for mobile and stationary applications.

As an authorised distributor of leading brands of hydraulic components, SAUER BIBUS supplies customers in a wide variety of industries, ensuring high availability. The company is always there for its customers, providing first-class service and original spare parts – either directly on site or in its own plant.

SAUER BIBUS is an established partner of renowned companies, and has been working successfully with the British branch of KAWASAKI Precision Machinery UK Ltd. since 2003.

In the course of the regular review of contracts, the company succeeded in extending its cooperation with KAWASAKI up to at least 2022.

KAWASAKI specializes in mobile drive technology. That makes it an ideal partner for SAUER BIBUS in the area of mobile hydraulics solutions. KAWASAKI products ideally complement the SAUER BIBUS portfolio. They are also a major factor in supporting the campaign, developed last year, which promotes SAUER BIBUS as a “Solution Provider for your System”.

Ralf Schrempp, the Managing Director of SAUER BIBUS, sees the continuation of the close cooperation with KAWASAKI as confirmation of the good work in the past. It is also important for the company's own strategy, SAUER BIBUS 2025:

“With our positioning as a “Solution Provider for your System”, we sent a clear signal to the market at the Agritechnica 2019 in Hanover.

We see ourselves as the solution specialist for our customers' hydraulic systems, and we have defined our goals and innovation steps in our Strategy 2025. We meet all customer requirements in top quality, from individual components through assemblies to complex systems.”

During a small ceremony, Kawasaki presented the Authorised Dealer certificate to SAUER BIBUS. It is now displayed in the “Hall of Fame” in the entrance area of the company building.



Further information:

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